

Recent Mergers and Acquisitions



One of the preeminent technology M&A practices in the nation.

- In recent years, the firm has completed more than \$200 billion in transactions.
- We routinely represent leading serial acquirers, including Cisco Systems in its \$6.9B acquisition of Scientific-Atlanta, its \$3.2B tender offer of WebEx Communications, its \$2.9B acquisition of Starent Networks, and over 75 other transactions in recent years.
- We handled one of the largest Internet deals ever—VeriSign’s \$21B acquisition of Network Solutions—and more than 25 other VeriSign acquisitions.
- We handled one of the largest technology mergers ever—Symantec’s \$13.5B acquisition of VERITAS—and more than 25 other Symantec acquisitions.
- Counsel in many of the most important strategic mergers of software companies, including: Macromedia’s \$3.4B merger with Adobe Systems, VERITAS’ \$3.4B acquisition of Seagate Software, Opsware’s \$1.6B acquisition by Hewlett-Packard, MySQL’s \$1B acquisition by Sun Microsystems, and Intuit’s \$1.35B acquisition of Digital Insight.
- Counsel for some of the largest life sciences industry mergers in recent years—including Agilent Technologies’ \$1.5B acquisition of Varian, Ocular Sciences’ \$1.2B acquisition by The Cooper Companies and Connetics’ \$930M acquisition by Stiefel Laboratories.
- Our focus on technology earned us a Top 5 ranking for technology sector M&A in North America by *MergerMarket*. We are consistently named among the top 10 M&A practices overall in the U.S. and top 25 M&A practices worldwide by *Bloomberg*, *MergerMarket*, *FactSet*, and *Thomson Reuters*.

88 acquisitions in 2011 valued in excess of \$7.9 billion.

2011 Selected Transactions (Fenwick clients in black)

Acquiring Company	Acquired Company	Deal Value
Acer	iGware	\$395 M
BlueKai	TrackSimple	undisclosed
BMC Software	Aeroprise	undisclosed
CBS Interactive	Clicker Media	undisclosed
Chegg	Student of Fortune	undisclosed
	Zinch	undisclosed
Cisco Systems	AXIOSS Software	\$31 M
	BNI Video	\$99 M
	Inlet Technologies	\$95 M
	newScale	undisclosed
	Pari Networks	undisclosed
	Versly	undisclosed
Concur Technologies	Triplt	\$120 M
Coraid	Yunteq	undisclosed
Dell	Force10 Networks	undisclosed
Dermira	Valocor Therapeutics	undisclosed
Diamond Foods	The Procter & Gamble Company (Pringles business)	\$2.35 B
eBay	Zong	\$240 M
Facebook	Beluga	undisclosed
	Friend.ly	undisclosed
	Push Pop Press	undisclosed
	Snaptu	undisclosed
	Sofa	undisclosed
Federated Media Publishing	Lijit Networks	undisclosed
Foxconn Technology Group	Cisco Systems (manufacturing facility)	undisclosed
Glu Mobile	Blammo Games	undisclosed
	Griptonite Games	undisclosed
Hewlett-Packard	Vertica Systems	undisclosed
InMobi	Sprout	undisclosed
HTC	Inquisitive Minds	\$13 M
Keynote Systems	DeviceAnywhere	\$90 M

Meebo	Mindset Media	undisclosed
Merck KGaA	Amnis	undisclosed
Mixbook	Scrapblog	undisclosed
Molex	Luxtera (Active Optical Cable business)	undisclosed
Natus Medical	Embla Systems	\$16.1 M
ngmoco	Rough Cookie	undisclosed
NVIDIA	Icera	\$367 M
Polycom	Hewlett-Packard (Visual Collaboration business)	undisclosed
Poniard Pharmaceuticals	Allozyne	undisclosed
PopCap Games	ZipZapPlay	undisclosed
Reply!	MerchantCircle	undisclosed
Research In Motion	Gist	undisclosed
RMG Networks	Executive Media Network Worldwide	undisclosed
Shutterfly	Tiny Prints	\$333 M
Silicon Image	SiBEAM	\$25.5 M
Skype	Qik	undisclosed
Solera Holdings	Inventory Technology Systems	undisclosed
	New Era Software	undisclosed
SuccessFactors	Jambok	undisclosed
	Plateau Systems	\$290 M
Symantec	Clearwell Systems	\$390 M
Twitter	AdGrok	undisclosed
	BackType	undisclosed
	Bagcheck	undisclosed
	Julpan	undisclosed
	TweetDeck	undisclosed
Vector Capital	RAE Systems	undisclosed
Wal-Mart Stores	Kosmix	undisclosed
Warner Bros. Home Entertainment Group	Flixster	undisclosed
Weatherford International	CygNet Software	undisclosed
Wisepower	Unidym	\$140 M
Yahoo!	IntoNow	undisclosed
YouSendIt	Atassa	undisclosed
	Zosh	undisclosed

105 acquisitions in 2010 valued in excess of \$10.6 billion.

YouTube	Next New Networks	undisclosed
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2010 Selected Transactions

Acquiring Company	Acquired Company	Deal Value
ABB Ltd. (special IP counsel)	Ventyx	\$1 B
ActiveVideo Networks, Inc.	TAG Networks, Inc.	undisclosed
Adesto Technologies (special IP counsel)	Qimonda (IP and patents)	undisclosed
Aetna	Medicity, Inc.	\$500 M
Alibaba.com	Vendio Services, Inc.	undisclosed
Amazon.com, Inc.	Quidsi, Inc. (Diapers.com and Soap.com)	\$545 M
AOL	Thing Labs, Inc.	undisclosed
Areva SA	Ausra, Inc.	undisclosed
Barry Ventures (affiliate)	RAE Systems Inc. (Represented the Special Committee of the Board)	undisclosed
Bonanza	1000 Markets	undisclosed
Boston Scientific Corporation	Asthmatx, Inc.	\$443.5 M
Bristol-Myers Squibb Company	ZymoGenetics, Inc.	\$885 M
Broadcom Corporation	Teknovus, Inc.	\$123 M
BroadSoft Inc.	Casabi, Inc.	\$1.95 M
Cadence Design Systems	Denali Software, Inc.	\$315
Capcom U.S.A., Inc.	Blue Castle Games	undisclosed
Chegg, Inc.	CourseRank, Inc.	undisclosed
	Cramster	undisclosed
	Arch Rock Corporation	undisclosed
	CoreOptics Inc.	\$99 M
	ExtendMedia	undisclosed
Cisco Systems, Inc.	LineSider Technologies, Inc.	undisclosed
	MOTO Development Group	undisclosed
	Rohati Systems, Inc.	undisclosed
Consona	Compiere, Inc.	undisclosed
DeNA Co. Ltd.	ngmoco, Inc.	\$403 M
Diamond Foods, Inc.	Kettle Foods	\$615 M
EDGAR Online, Inc.	UBMatrix, Inc.	undisclosed
Emergent BioSolutions	Trubion Pharmaceuticals, Inc.	\$135.5 M

Evri, Inc.	Radar Networks, Inc.	undisclosed
Facebook, Inc.	Divvyshot	undisclosed
	Drop.io	undisclosed
	HotPotato Media	undisclosed
	Nextstop	undisclosed
	Octazen Solutions	undisclosed
	Sharegrove	undisclosed
	Walletin	undisclosed
Federated Media Publishing	Zenbe	undisclosed
	Big Tent Design Inc.	undisclosed
	Foodbuzz	undisclosed
Flipboard, Inc.	Ellerdale	undisclosed
Flixster, Inc.	Rotten Tomatoes (from News Corp.)	undisclosed
GE Healthcare	MedPlexus, Inc.	undisclosed
Google Inc.	Invite Media, Inc.	undisclosed
	Mechanical Zoo (Aardvark)	undisclosed
Groupon	Ludic Labs, Inc.	undisclosed
Harman International Industries	Aha Mobile, Inc.	undisclosed
Harmonic Inc.	Omneon, Inc.	\$274 M
Heatwave Interactive, Inc.	PlayGrid (IP rights and assets for <i>Gods & Heroes: Rome Rising</i>)	undisclosed
Hewlett-Packard Company	ArcSight, Inc.	\$1.5 B
IBM	Cast Iron Systems, Inc.	undisclosed
iForem Inc.	EnMoDa	undisclosed
Illinois Tool Works	MKS Instruments, Inc. (sold ION Systems)	undisclosed
Informatica Corporation	Siperian, Inc.	\$130 M
Ingenix	Axolotl Corporation	undisclosed
Jive Software, Inc.	FiltrBox, Inc.	undisclosed
Juniper Networks, Inc.	SMobile Systems, Inc.	\$70 M
Linden Research, Inc.	Enemy Unknown AB	undisclosed
MerchantCircle	TimeBridge	undisclosed
Metacafe, Inc.	Action Sports (parent company of Go211.com)	undisclosed
Microsoft Corporation	Canesta, Inc.	undisclosed
Natus Medical Incorporated	Medix	\$14 M
NewTravelco	Kayak.com (special patent counsel in sale of TravelPost)	undisclosed

NexTag	Wize, Inc.	undisclosed
ngmoco, Inc.	Freeverse Stumptown Game Machine	undisclosed undisclosed
Nokia Corporation	Motally, Inc. Novarra, Inc.	undisclosed undisclosed
OnMobile Global Ltd.	Dilithium Networks (3G video technology and mobile services)	undisclosed
Responsys, Inc.	Eservices Group Pty Ltd	undisclosed
RGB Networks, Inc.	RipCode	undisclosed
SAIC	CloudShield Technologies, Inc.	undisclosed
salesforce.com	Jigsaw (represented Norwest Venture Partners)	\$142 M
seismic, Inc.	Ping.fm, Inc.	undisclosed
ShoreTel, Inc.	Agito Networks	\$12 M
Six Apart Ltd.	NaturalPath Media	undisclosed
Skyfire Labs, Inc. (special corporate counsel)	Kolbysoft	undisclosed
Solta Medical, Inc.	CLRS Technology	\$1.1 M
SonoSite, Inc.	Visualsonics	\$71 M
SuccessFactors, Inc.	CubeTree, Inc. Inform Business Impact	\$50 M \$40.5 M
Symantec Corporation	Gideon Technologies, Inc. PGP Corporation	undisclosed \$306 M
Synclore Corporation	Servo Software, Inc.	undisclosed
Synopsys, Inc.	Synfora, Inc. (assets) VaST Systems Technology Virage Logic Corporation	undisclosed undisclosed \$315 M
Targeted Genetics Corporation (represented BOD)	Biocontrol Limited	undisclosed
Thoma Bravo (led investor group)	SonicWALL, Inc.	\$717 M
Trimble Navigation	Novariant, Inc. (Terralite navigation business)	undisclosed
Twitter, Inc.	Atebits Cloudhopper	undisclosed undisclosed
Vibes Media	Zeep Mobile	undisclosed
VideoEgg	Six Apart Ltd.	undisclosed
Wal-Mart Stores, Inc.	VUDU, Inc.	undisclosed
Warburg Pincus Investors	A Place for Mom	undisclosed
Washington Post	iCurrent Inc.	undisclosed

52 acquisitions in 2009 valued in excess of \$17 billion.

Zynga Game Network Inc.	Newtoy, Inc. XPD Media, Inc.	undisclosed undisclosed
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2009 Selected Transactions

Acquiring Company	Acquired Company	Deal Value
Accel-KKR	Kana Software, Inc. (assets and liabilities)	\$48.9 M
Agilent Technologies Inc.	Varian Inc.	\$1.5 B
Aleri Inc.	Coral8, Inc.	undisclosed
Amazon.com, Inc.	Zappos.com, Inc.	\$847 M
Arris Group, Inc.	Digeo Inc.	\$20 M
Autonomy Corporation plc	Interwoven, Inc.	\$775 M
Caring.com	Gilbert Guide	undisclosed
Cisco Systems, Inc.	Pure Digital Technologies, Inc.	\$600 M
	ScanSafe, Inc.	\$183 M
	Starent Networks, Corp.	\$2.9 B
	Tidal Software, Inc.	\$105 M
EMC Corporation	Data Domain, Inc.	\$2.4 B
Exar Corporation	hi/fn, inc.	undisclosed
Genzyme Corporation	Targeted Genetics Corporation (certain assets)	\$7 M
Intelius Inc.	SPOCK Networks, Inc.	undisclosed
Intuit Inc.	PayCycle Inc.	\$170 M
Kosmix Corporation	Cruxlux	undisclosed
LEO Pharma A/S	Peplin, Inc.	\$287.5 M
Limbo, Inc.	Brightkite, Inc.	undisclosed
LimeLife, Inc.	Tapatap, Inc.	undisclosed
MixMatchMusic, Ltd.	Mix2r	undisclosed
Natus Medical Incorporated	Alpine Biomed Holdings Corp.	\$43.2 M
NCR Corporation	DVDPlay, Inc.	undisclosed
Panther Express	CDNetworks Inc.	undisclosed
QLogic Corporation	NetXen, Inc.	\$21 M
Quest Software, Inc.	MonoSphere Inc.	undisclosed
Silver Lake, Index Ventures, Andreessen Horowitz and the Canada Pension Plan Investment Board	Skype (an eBay company)	\$2.75 B

Silver Spring Networks, Inc.	Greenbox Technology Inc.	undisclosed
SonoSite, Inc.	CardioDynamics International Corporation	undisclosed
SpringSoft, Inc.	Certess, Inc.	undisclosed
Symantec Corporation	Mi5 Networks, Inc.	undisclosed
Synopsys, Inc.	MIPS Technologies, Inc. (Analog Biz Group)	\$22 M
Teikoku Pharma USA, Inc.	Travanti Pharma Inc.	undisclosed
Tela Innovations	Blaze DFM, Inc.	undisclosed
Turin Networks, Inc.	Force10 Networks, Inc.	undisclosed
Twitter, Inc.	Mixer Labs, Inc.	undisclosed

2008 Selected Transactions

Acquiring Company	Acquired Company	Deal Value
Adaptec, Inc.	Aristos Logic Corporation	\$41 M
American Express	Concur Technologies, Inc.	\$251 M
Applimation	Gamma Enterprises Technology	undisclosed
Atempo, Inc.	Lighthouse Global Technologies LLC	undisclosed
Becton, Dickinson and Company	Cytopeia Inc.	undisclosed
Cepheid	Stretton Scientific Limited	\$2 M
Cisco Systems, Inc.	DiviTech A/S	undisclosed
	Fast Data Technology	undisclosed
	Jabber, Inc.	undisclosed
	Nuova Systems	undisclosed
	PostPath, Inc.	\$210 M
	Pure Networks	\$120 M
Comcast Corporation	Plaxo	undisclosed
Convergys Corporation	Visage Mobile (sale of Subscriber Management Platform)	undisclosed
Diamond Foods, Inc.	General Mills, Inc. (Pop Secret popcorn business)	\$190 M
Electronic Arts Inc.	Hands-On Mobile Korea	undisclosed
	J2MSoft Inc.	undisclosed
	ThreeSF Inc.	undisclosed
Freescale Semiconductor	SigmaTel, Inc.*	\$110 M
Future US, Inc.	Ballhype, Inc.	undisclosed
Glu Mobile Inc.	Superscape Group plc	\$36 M
GoIndustry plc	DoveBid, Inc.	undisclosed

66 acquisitions in 2008 valued in excess of \$5.7 billion.

Hasbro Inc.	Cranium Inc. (represented major shareholder)	\$77.5 M
Interwoven, Inc.	Discovery Mining, Inc.	\$36 M
Keynote Systems, Inc.	Zandan	\$3 M
Medicis	LipoSonix, Inc.	\$300 M
Monster	Trovix, Inc.	\$72.5 M
Natus Medical Inc.	BrainZ (certain assets)	\$810,000
	NeuroCom International, Inc.	\$18 M
	Schwarzer GmbH (Neurology Business)	undisclosed
	SonaMed Corporation	undisclosed
Novafora, Inc	Transmeta Corporation	\$255.6 M
Oracle Corporation	ClearApp	undisclosed
Proofpoint, Inc.	Fortiva, Inc.	undisclosed
	Secure Data in Motion, Inc. (dba Sigaba)	undisclosed
Red Loop Media, Inc.	Shanghai Fulong Software Technology Ltd.	undisclosed
Rocket Software	Arkivio, Inc.	undisclosed
Seismic	Twhirl	undisclosed
Six Apart	Apperceptive, LLC	undisclosed
	Pownce	undisclosed
SpringSoft Inc.	Novas Software, Inc.	undisclosed
StarVest Partners	IRON Solutions, LLC	\$15 M
Sun Microsystems, Inc.	MySQL AB	\$1 B
Symantec Corporation	AppStream Inc.	undisclosed
	nSuite Technologies, Inc.	undisclosed
	SwapDrive	undisclosed
Synopsys	ProDesign (CHIPit Biz Unit)	undisclosed
	Synplicity, Inc.	\$227 M
TIBCO Software Inc.	Insightful Corporation	\$25 M
Twitter	Summize	undisclosed
Vector Capital	Symantec Corporation (sale of APM business)	undisclosed
VMware, Inc.	Thinstall	undisclosed
Zazzle	Society Café	undisclosed

58 acquisitions in 2007 valued in excess of \$19.9 billion.

2007 Selected Transactions

Acquiring Company	Acquired Company	Deal Value
Agilent Technologies, Inc.	Stratagene Corporation	undisclosed
Apollo Group, Inc.	Aptimus, Inc.	\$48 M
Aricent	DataLinx	undisclosed
AT&T	Ingenio	undisclosed
Blaze DFM, Inc.	Aprio Technologies	undisclosed
Broadcom Corporation	Global Locate	\$146 M
Captaris, Inc.	Castelle	\$18.2 M
CBS	Dotspotter	undisclosed
Cepheid	Sangtec Molecular Diagnostics AB	\$27 M
Cisco Systems, Inc.	BroadWare Technologies, Inc.	undisclosed
	Cognio, Inc.	undisclosed
	Five Across, Inc.	undisclosed
	IronPort Systems, Inc.	\$830 M
	Navini Networks, Inc.	\$330 M
	Reactivity, Inc.	\$135 M
	Securent, Inc.	\$100 M
	SpansLogic Inc.	undisclosed
	Utah Street Networks, Inc. (select assets)	undisclosed
WebEx Communications, Inc.	\$3.2 B	
Concur Technologies, Inc.	H-G Holdings, Inc.	\$160 M
Corium International, Inc.	StrataGent Life Sciences, Inc.	undisclosed
D&B	AllBusiness.com, Inc.	\$55 M
Eaton Corporation	The Moeller Group	\$2.23 B
	Phoenixtec Power Co. Ltd.	\$565 M
	Schneider Electric (divestment of MGE UPS Systems)	\$570 M
eBay Inc.	StumbleUpon	\$75 M
Electronic Arts Inc.	SingShot Media	undisclosed
Electronic Arts Inc.	Super Computer International	undisclosed
Fox Interactive Media	Photobucket, Inc.	undisclosed
Glu Mobile Inc.	MIG Information Technology Co. Ltd.	\$40 M
Google Inc.	Postini, Inc.	\$625 M
Hewlett-Packard Company	Opware Inc.	\$1.6 B
IBM	Cognos, Inc.	\$5 B

Innovation Technology Group, Inc.	Vitria Technology, Inc.	undisclosed
Interwoven, Inc.	Optimost LLC	\$52 M
KLA-Tencor Corp.	OnWafer Technologies, Inc.	undisclosed
Logitech International	WiLife, Inc.	\$24 M
Microsoft Corporation	Tellme Networks, Inc.	undisclosed
Motricity*	InfoSpace, Inc. (Mobile Services Biz Unit)	\$135M
Natus Medical Inc.	Excel-Tech Ltd.	\$63.6 M
nCircle Network Security, Inc.	Cambia Security	undisclosed
NCsoft Corp.	Cryptic Studios (IP assets)	undisclosed
Nokia Corporation	Enpocket Inc.	undisclosed
Northern California Real Estate Exchange	InfoLink and MLS assets of the Central Valley Association of Realtors	undisclosed
Occam Networks, Inc.	Terawave Communications, Inc.	\$9.1 M
Opsware Inc.	iConclude Corporation	\$30 M
Platinum Equity LLC	Covad Communications Group, Inc.	undisclosed
Polycom, Inc.	SpectraLink Corporation	\$220 M
Smith Micro Software, Inc.	Insignia Solutions, plc	18.5 M
SonicWALL, Inc.	Aventail Corporation	\$25M
SUP	LiveJournal	undisclosed
Symantec Corporation	Altiris, Inc.	\$830 M
	Vontu	\$350 M
Synopsys, Inc.	ArchPro Design Automation, Inc.	undisclosed
	Sandwork Design, Inc.	undisclosed
Turin Networks, Inc.	Carrier Access Corporation	\$92.7 M
Varian, Inc.	Analogix, Inc.	\$11 M
Versata Enterprises, Inc.	Nextance, Inc.	undisclosed

2006 Selected Transactions

Acquiring Company	Acquired Company	Deal Value
Akrion, Inc.	SCP Global Technologies, Inc.	undisclosed
ArcSight	ENIRA Technologies	undisclosed
Atempo, Inc.	Storactive Inc.	undisclosed

57 acquisitions in 2006 valued in excess of \$10.7 billion.

Capcom Entertainment, Inc.	Cosmic Infinity Inc.	undisclosed
Cisco Systems, Inc.	Arroyo Video Solutions, Inc.	\$92 M
	Greenfield Networks Inc.	undisclosed
	Meetinghouse Data Communications	\$43.7 M
	Nuova Systems, Inc.	\$50 M
	SyPixx Networks, Inc.	\$51 M
Click Commerce, Inc.	E lance, Inc. (Contractor Management Unit)	\$15 M
CMP Technology	Sand Hill Group LLC (Software 2007 conference)	undisclosed
Concur Technologies, Inc.	Outtask, Inc.	\$67 M
Darwin Partners, Inc.	Suzsoft Co., Ltd.	undisclosed
Diamond Foods, Inc.	Harmony Foods Corporation (Certain Assets)	\$18 M
Electronic Arts Inc.	Digital Illusions CE AB	undisclosed
	Mythic Entertainment, Inc.	undisclosed
FiberTower Corporation	First Avenue Networks Inc.	\$1.5 B
Glu Mobile	iFone	undisclosed
Google Inc.	JotSpot	undisclosed
Hewlett-Packard Company	Outerbay Technologies, Inc.	undisclosed
Intuit Inc.	Digital Insight Corp.	\$1.35 B
Keynote Systems, Inc.	SIGNOS Systemintegrations GmbH	\$30 M
Lockheed Martin Corporation	Savi Technology, Inc.	undisclosed
Medicity, Inc.	iServices Group, a division of Park City Solutions	undisclosed
Micron Technology, Inc.	Lexar Media, Inc.	\$800 M
Motorola, Inc.	Good Technology, Inc.	undisclosed
MySQL AB	Netfrastructure, Inc.	undisclosed
Natus Medical Inc.	DELTAMED SA	\$4 M
	Olympic Medical Corp.	\$19.3 M
Network Appliance, Inc.	Topio, Inc.	\$160 M
Opsware Inc.	Creekpath Systems	\$10 M
Phonak Holding AG	GN ReSound A/S	\$2.64 B
QLogic Corporation	PathScale, Inc.	\$109 M
Reuters Group Plc	Application Networks	\$41 M